

Navigating 'Politics'

.....and dealing with the challenges of managing
a wide range of stakeholders

The Dorchester, Park Lane, London
New Dates to be announced for 2019



An interactive workshop aimed at supporting senior executives



1-day
programme
£895 +VAT

Most of us know that developing political competence is not a choice; it is a necessity but managing difficult or complex stakeholder groups can be time consuming and challenging.

Politics is a fact of life in most organisations and appears to be more acute during volatile and uncertain times. The workshop is aimed at focusing on identifying and handling political behaviours from both internal and external stakeholders.

This one-day programme is aimed at exploring how individuals can engage in managing internal politics whilst optimising output and focusing on personal performance, career and well-being.



The Benefits

- ✚ Recognise the root causes behind behaviours and 'game playing' within the context of your culture
- ✚ Understand how to build effective working relationships quickly and effectively
- ✚ Create a deeper awareness of your own effectiveness and develop your personal action plan to help navigate ever changing personal priorities, and those of others
- ✚ Learn more about managing the contrasting needs of colleagues and stakeholders
- ✚ Leave with strategies enabling you to manage the contrasting needs of colleagues and stakeholders whilst staying your authentic self

Format of the Day

- + What we mean by 'politics' and what you should expect to see, hear and believe
- + Recognise the impact it can have on you and your teams both formally and informally
- + Understand the root causes from the organisational and individual perspective
- + Create strategies to help manage personal communications, relationship building and how to neutralise any negativity
- + Explore how you can have the impact you want without feeling you have to 'play the game'
- + Discover how your emotional intelligence make a difference in terms of empathy, integrity and staying aligned to your value set
- + Focus on developing positive relationship management skills for long-term success
- + Governing your own communications, approach and behaviour

Sue Jefferson has 30 years of experience in FMCG businesses in UK Director and Global Leadership roles. She has a pedigree of transforming teams and specialises in identifying barriers holding back business growth, enabling people to create breakthroughs in their ways of working to continuously deliver new opportunities for themselves and their organisations. Sue works with organisations to develop their hidden talent leaders to deliver transformational results & thrive in today's work environment. Through her books, interviews with the BBC, speaking engagements, corporate workshops and mentoring, she inspires and develops business leaders and their companies to excel in business and beyond.

Ruth Smith is a highly experienced facilitator and Executive Coach. She is passionate about making a sustainable and enduring difference for her clients and has challenged yet supported her clients to be inspirational for themselves and others. Clients describe Ruth's events and her style of facilitating as 'energising, engaging and insightful'. Ruth has worked in corporate organisations, as well as running her own business, and offers clients strategic business knowledge, leadership knowledge and experience and demonstrable commercial acumen building rapport and connecting with Senior Executives at their level. Her qualifications include a Psychology degree, an MBA from a leading UK business school and a PhD in Relationship Marketing.

Facilitators

Sue
Jefferson
& Ruth
Smith



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